

# DIEGO REYNER

Operations & Business Development | Cross-functional, Project-driven

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## PROFILE

Project and operations profile with a business-development edge. I turn messy situations into a clear plan: priorities, calendar, follow-ups, and clean execution. Peak-season booking ops, warehouse logistics in New Zealand, and end-to-end projects built from zero. I adapt fast across languages, countries, and ways of working. On-site or remote, I stay calm, communicate clearly, and solid CRM/reporting habits.

## EXPERIENCE

- **TakeOff Ibiza** (2023) 7-9 reservations/day  
Managed reservations, cancellations, overbooking and customer care across multilingual channels.
- **S22 Digital** (2021-2022) Remote & flexible  
Various digital tasks including translation, content updates and publishing workflows under tight deadlines.
- **Bidfood NZ** (2025) Logistics & dispatch  
Shift routines, cold zones, picking/packing and dispatch support under physical load.

## PROJECTS

### Nippon Games (2025) 📦

Data-driven sourcing and resale workflow from Japan to EU marketplaces.

### Not Close Enough (2024-2025) 514 days, 15K+ photos

Solo self-managed trip across countries. Built my own route, budget and admin system from scratch.

### Venezia in Bianco e Nero (2022) 12 prints, 40 images

Pop-up exhibition with archival images, venue secured through local partners.

## CAPABILITIES

- ✓ Cross-functional coordination
- ✓ CRM & pipeline reporting
- ✓ Scheduling & operations
- ✓ Incident handling
- ✓ B2B communication
- ✓ Multilingual delivery

## LANGUAGES

French	100%
	Native
Spanish	100%
	Native
English	85%
	Professional
Italian	25%
	Basic

## EDUCATION

French primary & secondary education  
BBA, Universidad Autonoma de Madrid  
Erasmus, Ca' Foscari Venice

## TOOLS

- Excel
- CRM
- Stripe
- WordPress
- Lightroom
- AI tools